

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MEXICO 10225 200032Z

65

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 L-03 SS-15 H-02 EA-07

/050 W

----- 083911

R 192343Z NOV 75

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 1283

INFO ALL CONSULATES MEXICO

LIMITED OFFICIAL USE MEXICO 10225

E.O. 11652: N/A

TAGS: EAIR, MX

SUBJ: CIVAIR: USG/GOM BILATERAL TALKS

REF: STATE 240294

1. EMBASSY TCO PAID CALL ON DGAC JOSE RODRIGUEZ TORRES ON NOVEMBER 17, 1975 AND WAS TREATED TO AMIABLE BUT LENGTHY MONOLOGUE RELATING TO FORTHCOMING BILATERAL NEGOTIATIONS. HIGHLIGHTS FOLLOW.

2. IN ACCORDANCE INSTRUCTIONS REFTEL, TCO STRESSED USG INTEREST IN NEW AGREEMENT; AND FACT THAT USG POSITION IS RESULT CONFLUENCE OF INTERESTS AND NOT JUST THAT OF ONE INDIVIDUAL OR GROUP. OTHER POINTS LISTED REFTEL ALSO MENTIONED. DGAC EXPRESSED APPRECIATION AND CONCURRENCE WITH THESE. HE NOTED, HOWEVER, THAT MEXDEL MAY NOT INITIALLY PRESENT ENTIRE GOM ROUTE PACKAGE BUT MAY CHOSE TO REACT TO INITIAL USG PROPOSAL. STATEMENT WAS MADE THAT MEXICAN PACKAGE WAS NOT YET FORMULATED.

3. DGAC REITERATED HIS BELIEF THAT THE DIFFICULT ITEMS SHOULD BE DISCUSSED FIRST. IF THESE COULD BE RESOLVED EVERYTHING ELSE WILL FALL INTO PLACE. MEXDEL IS NOT  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MEXICO 10225 200032Z

REPEAT NOT NOW PLANNING TO STAY IN WASHINGTON FOR LONGER

THAN ONE WEEK. REASON GIVEN WAS BUDGETARY, BUT MAY IN FACT BE RELATED TO DGAC'S INSISTANCE ON FOCUSING ON PROBLEM AREAS FIRST.

4. THE NEGOTIATIONS HE SAID WILL BE "VERY DIFFICULT" AND IT IS POSSIBLE THAT THE ONLY SOLUTION WILL BE ANOTHER EXTENSION. HE LAST SPOKE WITH GOM PRESIDENT ECHEVERRIA ON THE MATTER LAST JUNE, AND THERE WAS NO CHANGE IN HIS ATTITUDE (WHICH MIRRORS THAT OF THE DGAC) NOR IS ONE EXPECTED. IN ECHEVERRIA'S OPINION INCREASED TOURISM DEVELOPMENT IS NOT A PRIMARY GOAL FOR MEXICO AND THEREFORE PLAYS A SUBSIDIARY ROLE IN THE GOM'S DEVELOPMENTAL EFFORTS. THE REASONS ARE (A) THE COMPANIES INVOLVED IN THE TOURIST INDUSTRY THAT WOULD BENEFIT FROM INCREASED TOURISM ARE PRIMARILY FOREIGN; (B) THE MAJORITY OF THE TOURISTS THAT ENJOY THE TOURIST FACILITIES ARE THEMSELVES PRIMARILY FOREIGN, ESPECIALLY AMERICAN; (C) PUTTING THE SAME INVESTMENT IN ALTERNATIVE DEVELOPMENT PROJECTS YIELDS A GREATER RETURN; (D) TOURIST DEVELOPMENT INCREASES MEXICO'S DEPENDENCE ON FOREIGN, ESPECIALLY AMERICAN, WHIMS AND ECONOMIC CONDITIONS. THUS THE DGAC SAID THAT BOTH HE AND ECHEVERRIA PLACE "TOURIS" AT A LOWER LEVEL THAN WHAT HE ALMOST MYSTICALLY CALLED "MEXICO". (INTERESTINGLY, HE SEEMED TO PLACE DEVELOPMENT OF MEXICAN FLAG AIRLINES, AT THIS POINT IN HIS DISCOURSE, AT AN EVEN LOWER LEVEL OF PRIORITY THAN TOURISM).

5. RODRIGUEZ TORRES WENT ON TO SAY THAT IN HIS OPINION JOSE LOPEZ PORTILLO (PRI CANDIDATE FOR PRESIDENT OF MEXICO WHO IS ALMOST CERTAIN OF ELECTION) HAS A DIFFERENT POINT OF VIEW, AND NEGOTIATIONS UNDER HIS PRESIDENCY (TO BEGIN IN DECEMBER 196) WILL BE EASIER. LOPEZ PORTILLO COMMENTS TO DATE INDICATE TO THE DGAC THAT HE VALUES TOURISM HIGHLY AND WOULD THEREFORE HAVE AMORE ACCOMODATING NEGOTIATING POSTURE. OF COURSE, SAID THE DGAC, THIS WAS ONLY HIS PERSONAL CONJECTURE AND DEPENDED ALSO UPON LOPEZ PORTILLO NOT CHANGING HIS MIND UPON ASSUMPTION OF THE PRESIDENCY.

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 03 MEXICO 10225 200032Z

6. THE DGAC RECALLED WISTFULLY THAT AGREEMENT HAD BEEN CLOSE ON AT LEAST ONE OCCASION. THE GOM HAD AGREED TO SF-MEXICO AND BEYOND AND NY-MEXICO AND BEYOND, BUT THE TALKS WERE ABRUPTLY TERMINATED BY THE U.S. SIDE. THIS HE NOW VIEWS AS FORTUNATE FOR THE FEELS THE GOM MADE A MISTAKE IN GRANTING THE NY-MEXICO BEYOND.

7. WITH REGARD TO THE UPCOMING NEGOTIATIONS, HE DOUBTED

THAT THE GOM WOULD AGREE TO ANY FURTHER DOUBLE DESIGNATIONS. THOSE THAT EXIST (BRANIFF AND AMERICAN DALLAS/FR WORTH AND SAN ANTONIO-MEXICO CITY; TEXAS INTERNATIONAL, PAN AM HOUSTON-MEXICO CITY) ARE ACCEPTABLE BECAUSE THEY HAVE BEEN ESTABLISHED FOR SOME TIME. AND WHILE HE DID NOT COMPLETELY RULE OUT AGREEMENT TO NEW FIFTH FREEDOMS (PARTICULARLY THE SF-MEXICO CITY-BEYOND DESIRED BY PAN AM), THEY WOULD NORMALLY BE GRANTED ONLY AFTER A BILATERAL SERVICE EXISTS ON THE BEYOND PORTION, AND IF THERE WERE EVIDENCE THAT THE TRAFFIC COULD SUPPORT THE ADDITIONAL SERVICE. ALSO, SOMETHING OF EQUIVALENT VALUE WOULD HAVE TO BE OFFERED TO THE GOM IN RETURN. HE NOTED AS EXAMPLES THAT IN THE PAST THE GOM HAD WANTED CHICAGO AND BEYOND, ATLANTA AND BEYOND, AND MEXICO-TIJUANA-HAWAII AND BEYOND (TO TOKYO). IN ALL INSTANCES THE USG HAD SAID NO RATHER ABRUPTLY WITH NO COMPLETE EXPLANATION OF THE REFUSAL. SO, WHILE A FIFTH FREEDOM CONCESSION CANNOT BE RULED OUT AT THE UPCOMING NEGOTIATIONS, HE VIEWS IT AS UNLIKELY. HE ALSO FEELS IT WOULD BE HELPFUL IF THE US SIDE COULD MORE FULLY EXPLAIN THE REASONS FOR ITS REFUSALS.

8. WITH RESPECT TO THE SAN FRANCISCO-MEXICO CITY PROPOSED SERVICE, THE DGAC'S PERSONAL PREFERENCE IS FOR WESTERN AIRLINES RATHER THAN PAN AM. REASONS ARE: (A) WESTERN CAN OFFER MORE FREQUENCY; (B) PAN AM CAPACITY WOULD BE REDUCED SINCE IT WOULD BE CARRYING MANY PASSENGERS BOUND FOR POINTS BEYOND MEXICO. ALSO PAN AM PLANES WILL ARRIVE IN S.F. CARRYING SOME THIRD COUNTRY PASSENGERS FOR MEXICO HENCE REDUCING OPPORTUNITY TO CARRY U.S. TOURISTS (HE CITED EXAMPLE OF TEXAS INTERNATIONAL AND PAN AM ON HOUSTON-MEXICO CITY ROUTE); (C) WESTERN WILL DO MORE TO PROMOTE MEXICAN LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 04 MEXICO 10225 200032Z

9. IN CLOSING, DGAC EXPRESSED SYMPATHY WITH PROBLEMS OF U.S. TEAM - SPECIFICALLY NEED FOR U.S. TO RESTRUCTURE BOTH ITS DOMESTIC AND INTERNATIONAL ROUTE STRUCTURE, AND DIFFICULTIES OF PLEASING U.S. AIRLINES WHO THEMSELVES HAVE PROBLEMS. AND HE NOTED THAT EVEN THOUGH THE GOM WILL INSIST ON OBTAINING VALUABLE ROUTES IN EXCHANGE, THEY WILL PROBABLY NOT BE ABLE TO USE MANY OF THEM DUE TO LACK OF AIRCRAFT. JOVA

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, NEGOTIATIONS, AVIATION AGREEMENTS, AIR ROUTE APPLICATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 19 NOV 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** izenbei0  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975MEXICO10225  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750403-1019  
**From:** MEXICO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t19751129/aaaaazhk.tel  
**Line Count:** 164  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 3  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 STATE 240294  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** izenbei0  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 17 JUL 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <17 JUL 2003 by ShawDG>; APPROVED <19 NOV 2003 by izenbei0>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
06 JUL 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: USG/GOM BILATERAL TALKS  
**TAGS:** EAIR, MX, (TORRES RODRIGUEZ, JOSE)  
**To:** STATE  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006